



UNDERWRITING
SERVICES OF AMERICA

What do I ask a client with a history of...

Obesity

Obesity occurs when a person is 20-30% over average weight for his/her age, sex and height.

Questions:

- What is the client's exact height and weight?
- Does the client have a history of high blood pressure, high cholesterol, or diabetes?
- Does the client smoke?
- Has the client had any heart trouble, strokes or cancer?
- Does the obesity limit the client's daily activities in any way?
- What medications is the client currently taking?
- Does the client have any other medical concerns?

**Once these questions are answered, please send an email or fax to me.
I will respond within 24 hours.**

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